

FUNDRAISING AS A TEAM MEMBER

Fundraising for a mission trip is a step of faith!

1. Personal connections

a. Let people know that you have the exciting opportunity to join a COTK Mission Trip through <u>personally connecting</u> with them (a phone call, one on one meeting or a text message)

2. Support letters

- a. Letters are a great tool to get the word out about your Mission Trip however, you need to personally follow up within 1-2 weeks with those that you've sent letters to.
- b. Make a list of 20 friends, family members, small group members or others that you have relationships with
- c. Print out letters with details about the trip, how they can be part of supporting you (both through prayer and finances) and mail them out
- d. Your letter should be genuine but informational:
 - i. <u>Include</u>: how and why you want to join this mission trip, when and where you're going, request for prayer and financial support, support deadline, donation instructions
 - ii. See appendix for Donation Instructions + Sample letters
- e. Follow up with a personal phone call or text message 1-2 weeks after sending your letter

3. Social Media

- a. Facebook and Instagram are great ways to get the word out about your mission trip
- Social Media posts should be: engaging, brief, informational and have a clear "call to action" (ie. direct link to your Managed Mission fundraising page, instructions to donate)
- c. Utilize ChatGPT to create clear and engaging posts
- d. Include images from previous trips or photos of where you're going

4. Fundraisers

- a. A fundraiser is a great tangible way for people to engage with your mission trip
- b. Sample fundraising ideas:
 - i. <u>Holiday related fundraisers</u>: Sales for Mother's/Father's Day/Christmas/ Valentines Day - baked goods, goodie bags or raffle baskets
 - ii. **Providing a service**: lawn mowing/garden care, car wash or similar
 - iii. "Adopt a box"
 - iv. **Event related:** Game night, Dinner, Worship Night or similar